

Who is this tall drink of water and
why is she talking to us?

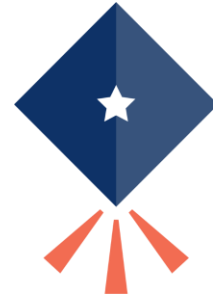
A dark blue diagonal shape, resembling a wide triangle or a thick line, starts from the bottom left corner and extends towards the top right corner, occupying the lower half of the slide.

Put on your own
oxygen mask before
assisting others

“As you grow older, you will discover that you have two hands, one for helping yourself, the other for helping others.” — **Maya Angelou**

And I ask myself:
HOW did I get here?

Hint: I can PROMISE you it wasn't
an accident.



North Dakota

**Dollars for
Scholars®**

North Dakota Dollars for Scholars® encourages post-secondary education attendance for North Dakota students by creating statewide scholarship opportunities and supporting local Dollars for Scholars chapters which provide local scholarship opportunities.

Share your Story?

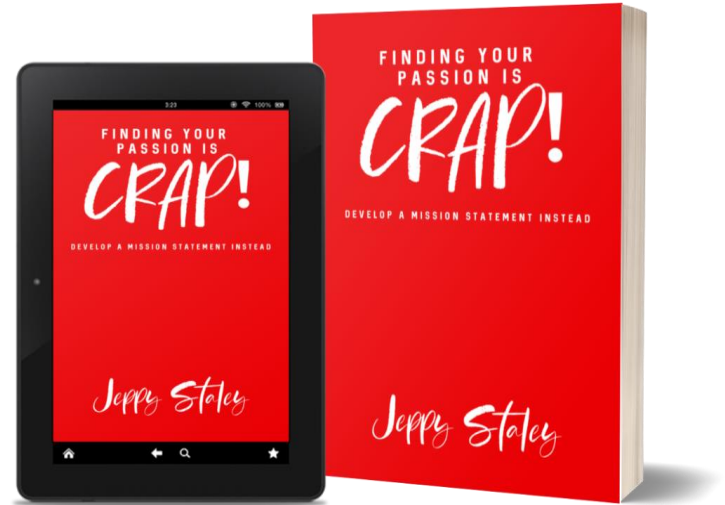
What is the success story that most Impacts you?

How were the people helped or affected by the program?

What story are you the most proud of?

Have you ever shared these stories with Friends or Family unsolicited?

Finding your Passion is Crap: Develop a Mission Statement Instead



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10 Benefits of volunteering for Dollars for Scholars

(David Letterman style)

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6. You will learn to play nicely in the sandbox.

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4. You will have another excuse to skip the gym.

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3. You will learn how to run an effective meeting of people who don't work for you.

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2. You will stretch all your intellectual and emotional muscles.

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2. You will stretch all your intellectual and emotional muscles.
1. You will fall more in love with your organization. The closer you are to the work of Dollars for Scholars, the more that work comes to life for you, the more passionate you will become. And you will feel another emotion.

You will feel lucky.

Few people are afforded
the opportunity to work in
a field that truly impacts
lives.

Who was that one
person in your life that
you will never forget?

Offering a
scholarship says I
believe in you and
the future



Impact of receiving a scholarship (besides the \$\$)

- **Recognition and prestige associated**
- **Recorded on your academic transcript**
- **Resume Building**
- **Networking opportunities**
- **Real-world experiences**
- **Introduction to Philanthropy**
- **Motivation to succeed**
- **Validates the work they have done already**
- **Encouragement to keep working hard**

Time to
REPRESENT

Create an

Elevator Pitch



Our local Dollars for Scholars chapter raises money to award to high school students in scholarships to help them pay for college

The “Fund” Part.

(see what I did there)

People who serve as ambassadors for nonprofit organizations that absolutely rely on donations to complete their mission **must** donate to the organization.

Size Doesn't Matter.

Questions to explore.

(And btw, people love to talk about themselves)

- Do you think your college experience changed who you are or the trajectory of your life?
- Besides in class, what was the most important thing you took away from your college experience?
- Are you still friends with your college buddies?
- Did anyone help/assist you in getting to College -do you remember them still today?
- Ask them advice; how can we get more people to take advantage of the services we are offering?
- If you were running this program, who would you go talk to about projects and possibilities?

I don't Wanna Ask people for money...

1. Cash is King
2. Don't be restrictive
3. Trust your Organization and Teach others to TRUST the organization.
4. Know where and how to donate
5. The most important thing we do is THANK the Donor.

Thank YOU!



"LET US REMEMBER: ONE
BOOK, ONE PEN, ONE
CHILD, AND ONE
TEACHER CAN CHANGE
THE WORLD."

MALALA YOUSAFZAI



www.jeppystaley.com